



MATE PRECISION TOOLING

1295 Lund Boulevard
Anoka, Minnesota 55303 • USA

Phone: 763.421.0230

Fax: 763.421.0285

For Immediate Release

MATE PRECISION TOOLING HIRES MICHAEL BROWN AS VICE PRESIDENT INTERNATIONAL SALES

Anoka, Minn. (September 17, 2015) – Mate Precision Tooling, a leading manufacturer of tooling solutions for sheet metal fabricators, has named Michael Brown to the position of Vice President International Sales. A seasoned sales veteran with more than 20 years of experience, Brown will be responsible for planning and managing all of Mate's international sales activities. With significant experience in managing key accounts and a thorough knowledge of selling via dealers, Brown's focus will include developing strategies and team capabilities to further strengthen customer relationships.

“Michael brings a wealth of strategic insight and international sales experience to our senior leadership team,” said Kevin Nicholson, Mate President. “We look forward to his contributions to expand our strong international presence and introduce our proven tooling solutions to more companies around the world.”

Prior to joining Mate, Brown was International Sales Manager at Andersen Windows, where he had a 21-year career. He earned a Bachelor of Arts degree in International Management from Gustavus Adolphus College and a Master of Business Administration from the University of St. Thomas. His extensive global sales experience in Europe, the Middle East, Latin America and Asia-Pacific makes him well-versed in the international business-to-business market place.

ABOUT MATE PRECISION TOOLING:

Founded in 1962 and headquartered in Anoka, Minn., USA, Mate Precision Tooling is a leading global manufacturer of original and replacement CNC punch press tooling, laser consumables and press brake tooling. Mate holds numerous patents worldwide. Mate's leadership position is the result of five decades of specialization, service and customer satisfaction. End users and original equipment

(more)



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manufacturers look to Mate for innovation in a wide range of products including punch holders, die holders, cartridges, multi-tools and more. For more information visit: mate.com.

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Contact: John M Galich
Mate Precision Tooling
Marketing Manager
763-576-3444

Jeron Udean
Strother Communications Group
Director of Media Relations
612-288-2414